

ARGUMENTATION

1. CLAIM

- What are you arguing in favour of?
- What are you trying to convince the recipient of?
- What is your claim?

2. GROUNDS

- What is the specific reason your standpoint should be accepted?
- What is the claim based on?
- What documentation is your claim based on?

3. WARRANT

- What general viewpoint or rule is the basis for why the grounds should be accepted?
- Which method can help you get from reason to claim?

4. REBUTTAL

- What reservations must be made in relation to the general validity of the warrant?
- When is the warrant invalid?
- When does my claim not apply?

5. BACKING

- What documentation supports the warrant?
- Have similar examinations been conducted with similar results?

6. QUALIFIER

- How confident are you that the claim is true?
- How strong is your claim in relation to rebuttal and backing?